



KELLY VALENTINA'S
ALIGNED
ENTREPRENEUR

Mentorship Onboarding Questionnaire

Kelly Valentina | @themetaphysicalmadame

Welcome to Aligned Entrepreneurship mentorship!

I am honored that you're here. As a 1st generation entrepreneur, I know what it takes to completely bootstrap a business into a 6 figure empire in one year (during a pandemic!). The struggles financially, mentally, emotionally and physically, and the successes that arise from determination, motivation, persistence and manifestation. Sharing this and supporting others in their own endeavors opened my heart to realize this was my calling, purpose and ultimate passion.

Not all coach/student collaborations are a jive. Learning styles, experiences, perspectives, attitudes, personalities, trauma, beliefs and preferences all play a part in this relationship, just like friendships.

In order for this program to be beneficial for you, it's essential that we both feel like it's a great match. So it is important you review these questions and answer with honesty and transparency. This is essential for building a successful foundation.

I am excited to dive into your answers and get to know you.

To Your Massive Success,

MissK



Business & Personal Information

Name *

First Name

Last Name

Email *

example@example.com

Phone Number

Area Code

Phone Number

Business Name

Business Website

www.yourwebsite.com

Instagram Handle

Facebook Page

TikTok Handle

1) Tell me about your business, its operations, are you full time or part time? What does your business do, are you e-commerce? How do you make your sales, what do you sell etc. The more details the better. *

2) How much does your business make per month? *

3) What are your financial goals for the next 12 months? *

**4) What are your overall goals for the next 3-6 months?

5) What are your goals for the next year? Where do you ultimately see your business going? *

6) Where do you feel like you absolutely THRIVE in your business? What areas are fun for you? What do you enjoy most? *

7) What areas do you feel like you absolutely LOATHE in your business? What areas are tedious and boring for you? Which part(s) do you just not enjoy doing? *

8) Have you ever worked with a coach/mentor before? *

YES

NO

8a) IF YES, what did you like about the experience? What did you learn?

8b) IF YES, what didn't you like? What didn't work for you?

9) What mindful practices do you currently incorporate, if any? Meditation, journalling, visualizing etc.

10) OPTIONAL: Do you currently have any diagnosis like ADHD or other mental health challenges that you feel comfortable sharing that feel like it would be beneficial for me to know?

11) What are you looking for in your mentorship/mentee relationship? Where do you feel like you need the most support?

12) Who are some of your favorite mentors/role models? Do you currently follow any coaches/speakers/motivators?

Finally, do you have any other thoughts you would like to add to this submission? Please feel free to include any information you would like to share that you feel would be beneficial in developing a thriving mentor/mentee relationship.

Thank you so much for sharing so much valuable information with me, for being vulnerable and for taking the boss-ass steps to find yourself the right mentor! I will review your answers and reach out about next steps!

Next steps may include a quick 30 minute call to get more information and see if we jive - if we agree that we want to move forward than we will discuss the package options below and begin the process of getting you into alignment with your businesses goals and aligning you with the future version of you

already living them!

Which package are you interested in?

Aligned Entrepreneur

PACKAGES & INVESTMENTS

MONTHLY

Monthly - No Commitment

\$499/ MONTH

- ✓ 4 Call-Hours Per Month
- ✓ Overall Business Approach
- ✓ Scheduled Calls
- ✓ Touch base Texts
- ✓ Strategic plans and targets to meet or beat goals

Ideal for those new to mentorship who would like a light holistic approach into mentorship and coaching.

POPULAR

RETAINER

6 Month Commitment

\$2495/ MONTH

- ✓ Unlimited Text Time*
- ✓ Goal Getter Plan of Attacks
- ✓ Deep Dive into Business
- ✓ 1:1 build sessions
- ✓ Financial Overview
- ✓ Personal Development Coaching
- ✓ Flexibility/Reschedules
- ✓ 6-8 hour calls per month

Full scale plan of attack to improve business operations, increase sales and meet/beat goals

GOAL GETTER

3 Month Commitment

\$1495/ MONTH

- ✓ 4-6 Call hours per month
- ✓ Overall Business Approach
- ✓ Scheduled Calls
- ✓ Deep Dive into specific goal approach
- ✓ Mentorship, accountability and encouragement
- ✓ Unlimited Text Time*
- ✓ Strategic plans and targets to meet or beat goals

Ideal for those who need an extra push/motivation to reach specific goals/overcome specific limiting beliefs.

All mentorships options are secured via Square Contracts and require payments upfront for the month preceding.